

ESSPA Special Meeting
Minutes

Date: August 29, 2023
Start Time: 8:30 pm
Location Airways outdoor common area

Purpose of meeting was to set fees for the 2024 season, to prepare for advertising and set up next season.

Recommended Fees

- 190.00 drafted divisions (Div 1 & 2)
- 2,100.00 teams no umps
- 2,500.00 teams with umps

- Discussion from floor regarding having umpires – to have or not have umpires is up to the Division Coordinator, in discussion with the teams themselves
- Kerri Pasqua presented revenue & costs from the last full season we had (2022), to support the fees identified (see 2nd page)
- Members wanted to know what Revenue/Expenses were for this season. Treasurer stated that Revenue ~72k and Expenses sitting at ~87k, currently sitting at a deficit.
- More discussion/details needed before can finalize/set the Drafted division individual fees (# games played, how rain outs handled, jerseys)

Motion made to accept fees:

- Team fees with NO umpires set at \$2,100 – 34 for, 0 against, drafted members abstained - PASSED
- Team fees WITH umpires set at \$2,500 - 34 for, 0 against, drafted members abstained – PASSED

Drafted division fees were tabled and NOT finalized at this time.

I have been doing math based on last year's complete financials. In order to be fiscally responsible I think the proposed fees are fair. If next year we see some growth we can perhaps cut further.

Analysis completed:

General Membership Fee	39,385.00
Team Membership Fees	30,450.00
City Rentals brought in	\$10,209.20

Ignoring all other sources of income as they are not consistent - we cannot rely on having fundraisers, casinos, tournaments, etc. The tournaments did not cost us anything- brought in money- but again not consistent.

Our costs

- WCB, Building Ins, SPN, Direct Energy, Epcor, Website, etc. \$18, 564.60 (Some of these are higher in 2023)
- Maintenance \$29,502.99
- Equipment \$1,112.84

Costs to Drafted Divisions (jerseys) \$ 12,348. \$10,500 per 16 Teams average of 12 players

Costs to Teams (umps). \$4,969

Based on the above information-

Cost of Uniforms for 16 teams (Hirsch, Div 1 and Div 2) at 12 players each is \$656.25/team. Rounded up and taking into account re-ordering roughly \$60/person this applies only to Div 1 and 2 going forward. (\$25 was paid the first year, roughly \$20 was paid this year- leaves \$15 to cover remaining)

Cost of umps for 10 teams (60+ didn't get umps) is \$496.90/ team. Roughly \$42/person (Costs did go up this year)

Based on 25 Teams we currently would look at:

\$163,94 per player or \$130.60 per player if City rental income is removed. THIS WAS DETERMINED BY DIVIDING ALL COSTS BY NUMBER OF TEAMS AND THAT NUMBER BEING DIVIDED BY 12 PLAYERS. \$1967.28 for a team or \$1567.20 with City rental removed

Add \$60 for uniforms for drafted or \$20/yr for 3 years.

Add \$42 for umps to team divisions.

Concern - we may not have 25 teams next year. Also, City Rentals are not guaranteed. Many leagues have dwindling numbers or are folding.

Figures with only 21 teams

\$195.16/person or \$155.48/ person if City rental money is factored in.

Add \$42/person for umps. \$500/team
Add \$20 over 3 years or \$60 for uniforms

Teams pay \$2341.92 + \$500 which won't fly! or \$1865.76 + \$500 if removing City rental money

Drafted pay. \$215.16. or \$230.16- depending (they have paid \$25 for uniforms last year- \$20 this year makes \$45- they still owe \$15 next year to cover costs on current uniforms) or \$175.48 with City rentals

Recommended Fees

190.00 drafted

2100.00 teams no umps

2500.00 teams with umps